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<th>Company Name</th>
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<td>America’s Navy</td>
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<td>White River Technologies</td>
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53 Technology
Lebanon, NH
**Products and Services:** App Development & Consulting
**Company Summary:** 53 Technology is dedicated to providing answers to real world business problems. Drawing on years of experience in business and technology, and having worked extensively in corporate, academic, health-care and small business environments, we pride ourselves on giving clients honest and thoughtful guidance and delivering high quality work.

**Contact Information:**
John Olszewski, Partner
E-mail: johno@53tech.com
Phone: 603-643-9955
http://53tech.com/

Adimab, Inc.
Lebanon, NH
**Products and Services:** Biotechnology
**Company Summary:** Adimab is changing the discovery, maturation and production of therapeutic human antibodies. By integrating all aspects of antibody discovery and developing sophisticated screening methods, Adimab can rapidly discover high affinity antibodies that also behave well in a formulation and manufacturing context. Our proprietary library design and presentation technology allows us to discover full-length human antibodies with broad epitope coverage, high affinity and therapeutic relevance faster than any current technology.

**Contact Information:**
Errik Anderson (D: ’00; Tuck: ’07), Chief Operating Officer
E-mail: errik.anderson@adimab.com
Phone: 603-727-7110
http://www.adimab.com

Allegro Microsystems, Inc.
Manchester, NH
**Products and Services:** Sensors and circuits
**Company Summary:** Allegro Microsystems, Inc. is a semiconductor company that provides innovative system-level solutions in the design and manufacture of advanced, mixed-signal Hall-effect sensor and analog power integrated circuits (ICs). Allegro serves a multitude of high-growth applications within the automotive electronics, telecommunications, office automation, industrial and portable electronics markets.

**Contact Information:**
Michael Doogue (Thayer: ’98), Business Unit Director--Linear and Current Sensors & Kimberly Tetu, HR Business Partner
E-mail: mdoogue@allegromicro.com; ktetu@allegromicro.com
Phone: 603-626-2300
http://www.allegromicro.com

America’s Navy
West Lebanon, NH
**Products and Services:** Navy, military, national defense
**Company Summary:** If you are interested in being part of one of the top nuclear programs on earth, look into the NUPOC program. You’ll begin the process of being commissioned as a Navy Nuclear Officer and
take on unrivaled training and professional responsibilities. There are opportunities in any of four career focus areas: Submarine Officer (Nuclear Submarines), Surface Warfare Officer (Nuclear Aircraft Carriers), Naval Reactors Engineer, Naval Nuclear Power School Instructor.

**Contact Information:**
AM1(AW) Travis Tamillo, Recruiter
NRD New England, NRS West Lebanon, NH PTO Rutland, VT
Email: Travis.Tamillo@navy.mil
Cell: 603-315-9778; Office: 603-298-9890
http://www.navy.com/

**American Precision Museum**
Windsor, VT
**Products and Services:** Museum – Ingenuity in manufacturing – Past, Present, Future
**Company Summary:** Our mission is to capture the imaginations of all with the spirit of innovation, problem solving and design. In our exhibits and programs we tell the dynamic story of machines and people who form the foundation and the future of manufacturing in America.
We have intern opportunities in collections care, research, education, reverse engineering/animation/video.

**Contact Information:**
Ann Lawless, Executive Director or Sarah Rooker, Director of New Initiatives
Phone: 802-674-5781
Email: alawless@americanprecision.org or srooker@americanprecision.org
www.americanprecision.org

**Anheuser-Busch InBev**
Merrimack, NH
**Products and Services:** Multinational beverages and Beer Company
**Company Summary:** Anheuser-Busch InBev is the leading global brewer and one of the world’s top-5 consumer products companies. The company has a portfolio of more than 200 beer brands, including three global flagship beers: Budweiser, Stella Artois and Beck’s.

**Contact Information:**
Phone: 1-800-3425-283
http://www.ab-inbev.com/

**Ansys Inc.**
Lebanon, NH
**Products and Services:** CFD software developer and marketer
**Company Summary:** Ansys is the world’s largest provider of commercial CFD software and services. The company offers general-purpose CFD software for a wide range of industrial applications. Ansys’ clients are the market leaders and the largest companies in industries such as automotive, aerospace, chemical and materials processing, power generation, biomedical, HVAC, and electronics.

**Contact Information:**
Erik Ferguson, Funded Development Coordinator
E-mail: erik.ferguson@ansys.com
Phone: 603-643-2600
http://ansys.com

**Applied Research Associates, Inc.**
Randolph, VT

_Last updated: Winter 2016_
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**Products and Services:** In-situ soil testing apparatus, security and robotics

**Company Summary:** ARA is an employee-owned scientific research and engineering company founded in 1979 and dedicated to producing innovative solutions that tackle critical national problems in National Security, Infrastructure, Energy and Environment, and Health and Human Safety. We are committed to solving our customers' toughest problems with innovative yet practical and technically sound solutions.

**Contact Information:**
Jason Rittenhour, Mechanical Engineer/ Group Supervisor
Email: jrittenhour@ara.com

### Astronics Luminescent Systems Inc.
Lebanon, NH

**Products and Services:** Aircraft safety products

**Company Summary:** Astronics is a leading provider of advanced technologies for the global aerospace and defense industries. Astronics Corporation, and its wholly-owned subsidiaries, have a reputation for high quality designs, exceptional responsiveness, strong brand recognition and best-in-class manufacturing practices.

**Contact Information:**
Chris McInerney, Human Resources Manager
E-mail: chris.mcinerney@astronics.com
Phone: 603-643-7766 ext. 5
www.astronics.com

### Atrium Medical Corporation
Hudson, NH

**Products and Services:** Medical devices

**Company Summary:** Atrium is a recognized leader in the design and development of a wide spectrum of diversified medical devices that incorporate several patented and proprietary technologies. Whether it is high volume, efficient manufacturing utilizing state of the art assembly and automation, or specialty coating or extrusion processes, Atrium has engineered and participated in the advancement of several “lifesaving” medical devices for OEM customers.

**Contact Information:**
Paul Martakos, Group R&D Vice President
E-mail: pmartakos@atriummed.com
Phone: 603-880-1433
http://www.atriummed.com

### BAE Systems
Nashua, NH

**Products and Services:** Global defense systems

**Company Summary:** BAE Systems is a global defense, aerospace and security company. Our wide-ranging products and services cover air, land and naval forces, as well as advanced electronics, security, information technology, and support services.

**Contact Information:**
Michael Robichaud, Recruiting Leader
E-mail: oldp.es@baesystems.com
Phone: 603-718-2258
http://www.baesystems.com
**Bond Optics**  
Lebanon, NH  
**Products and Services:** Optical Component Manufacturer  
**Company Summary:** Bond Optics manufactures high precision custom optical components from prototype to production. Our superior quality optics, produced to exact design specifications, are used in a variety of industries including aerospace, biomedical, military/defense, electronics, semiconductor, and telecommunications. We offer a high level of expertise, state-of-the-art equipment and a wide range of capabilities all under one roof. Our customers choose Bond Optics because of our personal attention, superior quality, diversified capabilities and ability to manufacture the most demanding custom optical components.  
**Contact Information:**  
Email: info@bondoptics.com  
Phone: 603-448-2300  
http://bondoptics.com

**Bread Loaf Corporation**  
Middlebury, VT  
**Products and Services:** Architects, Planners, Builders  
**Company Summary:** Bread Loaf integrates planning, architecture and building solutions to help clients grow their businesses, campuses and cultural institutions. Thriving on innovative ideas and excellent work since 1968, our commitment to Bread Loaf’s mission begins again every day. Our professionals are the architects, planners and builders who translate each client’s vision, brand, and goals into remarkable spaces.  
**Contact Information:**  
Sheila Shaw, Human Resources Director  
E-mail: sshaw@breadloaf.com  
Phone: 802-388-9871  
http://www.breadloaf.com

**Burton Snowboards**  
Burlington, VT  
**Products and Services:** Snowboard manufacturing  
**Company Summary:** Established as the first snowboarding factory in 1977, Burton is now the leading snowboard and equipment manufacturer in the world, priding themselves on their adaptability and innovation. Recently, they opened Craig’s in Burlington, a new Research and Development facility dedicated doing “what can be done.”  
**Contact Information:**  
Michelina Covey  
Email: michelinac@burton.com  
Phone: 802-651-0414  
www.burton.com

**C&S Wholesale Grocers**  
Keene, NH  
**Products and Services:** Wholesale grocery supply  
**Company Summary:** C&S Wholesale Grocers is the lead supply chain company in the food industry. We supply independent supermarkets, chain stores and institutions with over 95,000 different products – from more than
UPPER VALLEY BUSINESS DIRECTORY

50 high-tech facilities, delivering everything from seafood to soup to soap. With our continuing commitment to new technologies, C&S is constantly focused on delivering cost savings, service and value to our customers.

**Contact Information:**
Marissa Cote, Program Manager, College Relations
Email: mmcote@cswg.com
Phone: 603-354-7477
http://www.weselectthebest.com

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**Cedarwood Technical Services**
North Springfield, VT

**Products and Services:** Technical resources

**Company Summary:** Cedarwood Technical Services is a manufacturing resource partner for your creative ideas. We are a full Manufacturing Service Company. Some examples of our services include sawing, milling, drilling, welding both Mig & Tig, heat treating, sheet metal, and many others. We will partner with you to a successful completion of your projects.

**Contact Information:**
Carl Hurd, Owner
Email: hurd_carl@hotmail.com
Phone: 802-886-8286 or 802-289-2106
No website

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**Celdara Medical, LLC**
Lebanon, NH

**Products and Services:** CM builds early-stage medical discoveries into investment-grade startup companies.

**Company Summary:** Celdara Medical builds academic and early-stage innovations into high-potential medical companies, identifying discoveries of exceptional value at the earliest stages and moving them toward the market. We partner with inventors and their institutions, providing the developmental, financial, and business acumen required to bridge discovery and profitability.

**Contact Information:**
Jake Reder, CEO
Email: jr@celdaramedical.com
Phone: 617-320-8521
http://www.celdaramedical.com

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**Chroma**
Bellows Falls, VT

**Products and Services:** Manufacture of Interference Filters

**Company Summary:** Chroma Technology Corp. is a manufacturer of interference filters for the ultra-violet, visible and near-infrared portions of the spectrum, including bandpass, multiple bandpass, and long and short pass filters, as well as beamsplitters, dichroic mirrors and laser rejection filters. We specialize in precision spectral control, including extra high signal-to-noise ratio filters and those with rapid cut-on and cut-off profiles. The manufacturing process involves precisely depositing, in a vacuum, extremely thin layers of two or more materials on a glass or similarly transparent substrate.

**Contact Information:**
Angela Earle Gray
Email: aearlegray@chroma.com
CLD Consulting Engineers
Multiple Locations, NH and VT
Products and Services: Survey, site planning, civil/water resource/environmental/structural engineering, highway design, solid waste management, construction administration, transportation forecasting, and planning.
Company Summary: CLD provides quality professional engineering services to communities, regional planning agencies, state and federal agencies, and industrial and private clients. CLD’s philosophy is to provide cost-effective, quality engineering solutions for our clients.
Contact Information:
Lisa King, HR
email: lisak@cldengineers.com
Phone: 603-668-8802.
http://www.cldengineers.com/index.html

Computac Inc.
West Lebanon, NH
Products and Services: Provide Turn-Key systems for Magazine Periodicals and Book Stores
Company Summary: Computac provides comprehensive turn-key system solutions for more than three hundred customers across the United States and Canada. Our combination of hardware, software and peripherals helps Independent Wholesale Distributors and Retail Booksellers capture and store meaningful data and make informed business decisions.
Contact Information:
Vern Gourley, Vice President of Operations
E-mail: vern@computac.com
Phone: 603-298-5721
http://www.computac.com/

Concept2 Rowing
Morrisville, VT
Products and Services: Rowing machines and oars
Company Summary: Concept2 was founded by Dick and Peter Dreissigacker in 1976. Fresh from Olympic training, the two brothers designed and manufactured the first carbon fiber racing oars, then went on to create the world’s first air-resistance indoor rower, used every day by Olympic athletes, cardiac rehab patients, home users and every caliber of rower in between. The SkiErg, launched in 2009, builds upon Concept2’s years of experience in designing and manufacturing high-performance training equipment.
Contact Information:
Lewis Franco, Human Resources
E-mail: LewisF@concept2.com
http://www.concept2.com

Concepts NREC
White River Junction, VT
Products and Services: Mechanical Engineering - Turbomachinery
Company Summary: Concepts NREC is a premiere independent turbomachinery design and development organization with a staff of over 100 professionals at its facilities in Wilder, Vermont, and Woburn, Massachusetts, as well as representatives in Africa, Asia, Europe, and the Middle East. Clients include major Fortune 100 companies, international companies, and government agencies.

Contact Information:
Penny Palmer
Email: pjp@conceptsnrec.com
Phone: 802-296-2321 or 802-280-6124
http://www.conceptsnrec.com

Corning NetOptix
Keene, NH
Products and Services: Glass and ceramics manufacturing

Company Summary: Corning Incorporated is the world leader in specialty glass and ceramics. Drawing on more than 160 years of materials science and process engineering knowledge, Corning creates and makes keystone components that enable high-technology systems for consumer electronics, mobile emissions control, telecommunications and life sciences.

Contact Information:
Denny Hylton, HR Manager
Email: hyltondl@corning.com
Phone: 603-903-6111
www.corning.com

Creare Inc.
Hanover, NH
Products and Services: Engineering R&D

Company Summary: Creare, a leader in cutting-edge R&D since 1961, conducts applied research, develops new technologies and provides analysis, design, experimental, computational, product, and consulting services to industry and government. Project teams are small and engineer-led and individuals have significant opportunity to pursue areas of technical interest.

Contact Information:
Sara Illsley, Engineering Recruiter
E-mail: sai@creare.com
Phone: 603-643-3800 ext. 2409
www.creare.com

Daat Research Corp.
Hanover, NH
Products and Services: CFD computer software

Company Summary: Daat Research Corp. was founded in 1992 to develop and market innovative engineering applications for modeling fluid flow and heat transfer. Our flagship product, Coolit, built on decades of our thermal engineering experience, has become the CFD software of choice for electronics cooling applications. Daat Research continues to deliver affordable products and services known for their engineering excellence and offers outstanding customer service.

Contact Information:
Bob Johnson, Operations Manager
Dartmouth-Hitchcock Medical Center (DHMC)
Lebanon, NH
**Products and Services:** Hospital

**Company Summary:** Dartmouth-Hitchcock Medical Center (DHMC) is an integrated academic medical center located in the heart of western New Hampshire's Upper Connecticut River Valley.

**Contact Information:**
Carolyn Stone, Office of Human Resources
Email: isjobs@hitchcock.org
Phone: 603-653-0400
www.dartmouth-hitchcock.org

Datamann
Wilder, VT
**Products and Services:** Mailing services and direct marketing

**Company Summary:** Datamann continues to lead in the Mailing Services and Product Fulfillment Software arenas. Datamann personnel have extensive in-depth knowledge of both direct marketing and data processing, and the dynamic requirements of both industries. Datamann personnel will be an invaluable asset to you as they perform their role as trainers and implement solutions to your company's specific needs.

**Contact Information:**
John Mann, President
E-mail: jmann@datamann.com
Phone: 802-295-6600
http://www.datamann.com

DEKA Research and Development Corp.
Manchester, NH
**Products and Services:** Core technologies

**Company Summary:** At DEKA we innovate around core technologies. Most of our projects can be classified under four main categories: fluid management, mobility, power and water. DEKA Research and Development Corporation is an established company focused on the development of radical new technologies that span a diverse set of applications. Our team is comprised of engineering, design, manufacturing and quality professionals dedicated to creating innovative solutions and advanced technologies.

**Contact Information:**
Caitlin McKinney, Human Resources
Email: cmckinney@dekareserach.com
Phone: 603-669-5139
www.dekareserach.com

Design Standards Corporation
Charlestown, NH

_Last updated: Winter 2016_
UPPER VALLEY BUSINESS DIRECTORY

**Products and Services:** Medical Devices and instrumentation

**Company Summary:** DSC is a full service contract manufacturer of medical devices and instrumentation. They specialize in the manufacture of medical devices and instrumentation for both disposable and reusable purposes.

**Contact Information:**
Tom Carignan, Director of Engineering
E-mail: tom.carignan@designstandards.com
Phone: 603-826-7744
http://www.designstandards.com

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**Dubois & King, Inc.**
Multiple Locations (Randolph, VT)

**Products and Services:** Multi-Discipline Engineering & Consulting Firm

**Company Summary:** DuBois & King, founded in 1962, is a multidisciplinary, professional consulting firm providing planning, engineering, and construction phase services to federal, state, municipal, and private sector clients. The firm provides professional services in transportation engineering, site development, water resources, survey, water/wastewater engineering, environmental services, landscape architecture, and mechanical, electrical, and structural engineering. Offices are located in Randolph, South Burlington, and Springfield, VT and Bedford and Laconia, NH.

**Contact Information**
Lucy Gibson, Project Manager
email: lginson@dubois-king.com
Office: 802 728 3376 / Direct: 802 431 1409
www.dubois-king.com

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**Dyn Research (formerly) Renesys**
Hanover, NH

**Products and Services:** Internet operations

**Company Summary:** Renesys, the authority in global Internet intelligence, provides products, services and thought leadership dedicated to enabling organizations to confidently and securely operate critical business processes on the Internet. Renesys provides objective and easy to use intelligence on how business communications are operating in order to minimize the risk and maximize the return of Internet operations.

**Contact Information:**
Doug Madory, Dartmouth (MS): ’06, Senior Research Engineer
E-mail: dmadory@renesys.com
Phone: 603-643-9300
www.renesys.com/ or http://dyn.com/blog/category/dyn-research/

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**EAPC Wind Energy**
Norwich, VT

**Products and Services:** Architecture, Engineering, Consulting

**Company Summary:** We are a regional Architecture, Engineering, and Consulting firm. We use renewable and sustainable materials and techniques whenever possible, and we always strive to maintain a low impact on the environment. Our LEED certified team of professionals is fully prepared to assist you with any size project that embraces the principles of renewability or sustainability.

**Contact Information:**
Bob Sherwin, Managing Partner
Email: vtwindpower@gmail.com
Erigo Technologies
Enfield, NH
**Products and Services:** Engineering, R&D, Consulting

**Company Summary:** Erigo is a small engineering and R&D consulting company focused on solving real-world problems with advanced technology, using a combination of applied research, technology development, technology transfer, product development, and manufacturing. Current activities include developing titanium fabrication and welding processes, modeling of thermal batteries and development of innovative battery test and inspection systems, developing miniaturized data management systems for UAVs, and assisting entrepreneurs in commercializing new and innovative products.

**Contact Information:**
Marc Kenton, VP Engineering
E-mail: marc.kenton@erigo.com
Phone: 603-632-4156
http://www.erigotech.com

FUJIFILM Dimatix
Lebanon, NH
**Products and Services:** Inkjet printhead development and manufacturer

**Company Summary:** Dimatix is a leading developer and manufacturer of piezoelectric ink jet printheads and related consumables and accessories. Founded in 1984 with an exclusive license relationship with Xerox, Dimatix has developed significant intellectual property and multiple generations of proprietary drop-on-demand ink jet printheads capable of producing high performance digital images in a wide variety of printing and fluid jetting applications.

**Contact Information:**
Karen Hebert, VP of Human Resources
E-mail: khebert@fujifilm.com
Phone: 603-443-5300
http://www.fujifilmusa.com/

GE Aviation
Hooksett, NH
**Products and Services:** Aviation manufacturing

**Company Summary:** As the world’s leading manufacturer and service provider for jet engines, GE - Aviation works closely with our suppliers to deliver on commitments to customers. Find out more about doing business with GE.

**Contact Information:**
Sarah Dunn, HR Leader
E-mail: sarah.dunn@ge.com
http://www.geaviation.com

General Dynamics
Burlington, VT
**Products and Services:** Military Equipment
Company Summary: General Dynamics Ordnance and Tactical Systems empowers the U.S. military and its allies with an extensive range of overarching product segments applied across all levels of strategic and tactical operations.

Contact Information:
Janet (Jan) Hewitt, Principal Staffing Specialist
E-mail: jhewitt@gdatp.com
Phone: 802-657-6680
http://www.gd-ots.com

GeoDesign, Inc.
Windsor, VT
Products and Services: Geotechnical and Environmental Engineering
Company Summary: GeoDesign specializes in geotechnical, geological underground environmental engineering. Projects include slope stabilization, bridge and building foundations, mining engineering, and environmental site restoration. GeoDesign provides its services in the Northeast United States.
Contact Information:
Jason Gaudette, Vermont Operations Manager
E-mail: jason@geodesign.net
Phone: 802-674-2033
http://geodesign.net

Geokon
Lebanon, NH
Products and Services: Geotechnical Instrumentation
Company Summary: Over the years, Geokon has emerged as one of the leading designers and manufacturers of a broad range of high quality geotechnical instrumentation. In particular, Geokon, through innovation and experience, has developed a line of vibrating wire sensors unsurpassed anywhere in the world. These highly reliable devices have contributed in no small way to the growing worldwide acceptance of vibrating wire technology as the best for geotechnical applications.
Contact Information:
Gerry Hagen, Director of Human Resources
E-mail: info@geokon.com
Phone: 603-448-1562
http://geokon.com

Gentex
Manchester, NH
Products and Services: Helmet systems, aluminized fabric, filtron light management technology
Company Summary: Leveraging a product development and manufacturing history that spans more than 100 years, Gentex is a leading provider of innovative solutions that enhance personal protection and situational awareness for global defense and security personnel operating in high performance environments. The company’s Gentex® and Ops-Core™ family of products and systems include helmet systems for both ground and air applications; aircrew life support systems; advanced optics; ground soldier protective equipment; high performance textiles; respiratory protection; and communications equipment.
Contact Information:
Sherry Correia, SPHR, Human Resources Manager
E-mail: Scorreia@gentexcorp.com
Global Resource Engineering
Manchester, NH
Products and Services: Mining Consulting
Company Summary: Global Resource Engineering (GRE) is a mining engineering firm specializing in providing geology and engineering services to developing projects and existing operations.
Contact Information
Larry Breckenridge, Principal Environmental Engineer

Contact Information:
Email: lbreckenridge@global-resource-eng.com
Phone: (720) 490-6168
http://www.global-resource-eng.com/services/

Granite State Manufacturing
Manchester, NH
Products and Services: Manufacturing and assembly
Company Summary: Granite State Manufacturing is a contract manufacturer located in the West side of Manchester since 1938 specializing in manufacturing and assembling complex turnkey mechanical and electromechanical assemblies for use in a wide range of business segments. Our customer base includes the Military, Semiconductor, and Pharmaceutical industries.
Contact Information:
Email: HR@gogsmgo.com
Phone: 603-668-1900
http://www.gsmai.com

Greater Upper Valley Solid Waste District
North Hartland, VT
Products and Services: Waste Management
Company Summary: The Greater Upper Valley Solid Waste District is a union municipal district dedicated to providing solid waste management authority, services, and planning to its member towns.
Contact Information:
Email: guvswd@valley.net
Phone: 802-296-3688
http://www.guvswd.org

Green Mountain Coffee Roasters
Waterbury, VT
Products and Services: Manufacturing and assembly
Company Summary: Green Mountain Coffee Roasters has an extensive wholesale operation as well as a direct mail operation and e-commerce website. Green Mountain Coffee now has a distribution facility and two production sites in Vermont, and a manufacturing and warehousing facility in Knox County, TN. GMCR’s operations are managed through two business units. The Specialty Coffee business unit produces coffee, tea and hot cocoa from its family of brands, including Tully’s Coffee®, Green Mountain Coffee® and Newman’s Own® Organics.
Contact Information:
groSolar
White River Junction, VT
Products and Services: Solar energy
Company Summary: groSolar is a national leader in solar energy. Its mission is to help customers beat global warming by using solar energy to power their homes and businesses and heat their water and air. By using photovoltaic (PV) and solar hot water (SHW) panels on their roofs and in their fields, groSolar customers get energy independence and security every day.
Contact Information:
Christine Tachovsky Kelleher, Marketing Manager
E-mail: christine.kelleher@grosolar.com
Phone: 802.359.6538
www.groSolar.com or http://grosolar.applicantpro.com/jobs/

GW Plastics, Inc.
Bethel, VT
Products and Services: Manufacturer of medium-to-high volume, close tolerance molded components and assemblies for Automotive, Consumer/Industrial and Healthcare industries
Company Summary: GW ranks among the top 100 precision molders in North America. GW can assume single-source responsibility for the most demanding production challenges from new product development and prototyping, through mold design and construction, to close-tolerance molding and component assembly.
Contact Information:
Cathy Tempesta, Director of Human Resources
E-mail: Cathy.Tempesta@GWPlastics.com
Phone: 802-234-9941
http://www.gwplastics.com/en

Hallam Associates
South Burlington, VT
Products and Services: Engineering Consulting
Company Summary: With our suite of expert services including engineering, control systems integration and commissioning, Hallam-ICS is equipped like no other firm to provide you with the solutions you're seeking. To put it simply, we design the systems and build the controls that make spaces work. Whatever you need, our team of experts will make it happen and we'll continue to be right there with you even after a project is completed.
Contact Information:
John Butterfield, Vice President LEED-AP
E-mail: jbutterfield@hallam-ics.com
Phone: 802-658-4891
www.hallam-ics.com
Hitchiner Manufacturing Company, Inc.
Mildford, NH
Products and Services: Castings manufacturing
Company Summary: Hitchiner Manufacturing Co., Inc. is the premier supplier of complete-to-print, high-volume, complex thin-wall investment castings and fully-finished casting-based subassemblies and components to industry. The company leads the industry in volume production, reduced lead-times and just-in-time manufacturing. Hitchiner produces castings in hundreds of different alloys for a broad spectrum of global markets and customers that include the leaders in the automotive, aerospace, and other industries.
Contact Information:
Corrine Stabler, Recruiter
Email: cori_stabler@hitchiner.com
Phone: 603-673-1100
http://www.hitchiner.com/contact-us.html

Hypertherm
Hanover, NH
Products and Services: Leading manufacturer of High Temperature cutting equipment
Company Summary: Hypertherm, Inc. is the worldwide market leader in the technological development, manufacturing, and marketing of plasma arc cutting equipment and service. The company's one and only focus is high-temperature cutting technology. That's why Hypertherm holds more major plasma cutting patents globally, and has more customers worldwide, than any other brand. Hypertherm has been recognized four times by Business NH magazine as a top NH company, and in 2001 as Fortune's #12 Best Company to Work for. Hypertherm promotes a creative, progressive spirit, generous benefits package and positive culture.
Contact Information:
Sarah Dwyer, Talent Acquisition Leader
E-mail: Sarah.Dwyer@hypertherm.com
Phone: 603-643-3441
http://hypertherm.com/en-us

IBM
Essex Junction, VT
Products and Services: Computer Hardware
Company Summary: IBM Systems Group, Power and Z Systems Microprocessor Development
Contact Information:
Troy Carlson, Test Engineering Manager,
E-mail: carlsont@us.ibm.com

iRobot
Burlington, MA
Products and Services: Robotics
Company Summary: Every robot we build is created with a person in mind. From homes to hospitals, battlefields to businesses, we are here to help people achieve what has never been done before.
Contact Information:
Scott Miller, Director of Engineering
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Last updated: Winter 2016
isee systems
Lebanon, NH
Products and Services: Systems thinking-based software
Company Summary: isee systems (formerly High Performance Systems) is in business to improve the way the world works, by creating systems thinking-based products and services that enable people to increase their capacity to think, learn, communicate, and act more systemically. Barry Richmond, then a Professor at Dartmouth College, founded HPS in 1984. Since then, it has grown into a thriving, privately-held company with substantial global reach in the spheres of business, education, and government.
Contact Information:
Lorelei McKinnon, Accounting/Human Resources Manager
E-mail: lmckinnon@iseesystems.com
Phone: 603-448-4990
http://www.iseesystems.com/

Jetboil, Inc.
Manchester, NH
Products and Services: Manufacturer of outdoor products
Company Summary: Early stage developer and manufacturer of outdoor recreational products, including the award winning Jetboil Personal Cooking System.
Contact Information:
Steven Brooks, Director of Operations
E-mail: steven.brooks@jetboil.com
Phone: 603-518-1600
http://www.jetboil.com

Labsphere, Inc.
North Sutton, NH
Products and Services: Light measurement technology
Company Summary: Labsphere, Inc., is a subsidiary of Halma plc. Labsphere is the industry leader in light measurement technology and has provided quality optical measurement solutions to customers for over 25 years. Labsphere is located in the beautiful Lake Sunapee region of New Hampshire. Our modern facility, nestled in the mountains, provides a unique quality of life where both winter and summer activities abound. Our location is also convenient, with easy access to the interstate system and the state capital.
Contact Information:
Carol Ryder, Human Resources Manager
E-mail: cryder@labsphere.com
Phone: 603-927-4266 ext. 2137
www.labsphere.com

Lord MicroStrain, Inc.
Williston, VT
Products and Services: Tech production
Company Summary: LORD MicroStrain® produces smart, embedded micro-displacement transducers, inertial sensors, and energy harvesting wireless sensor networks for monitoring the world around us.
LTK Engineering Services
Lebanon, NH
Products and Services: Engineering, Construction Consulting, Economic Feasibility
Company Summary: LTK Engineering Services (LTK) is an employee-owned company providing engineering and management services to the transportation industry. LTK is based in Ambler, Pennsylvania with regional offices in Atlanta, Boston, Chicago, Dallas, Denver, Houston, Los Angeles, Minneapolis, New York, Portland and Seattle. The software development and rail operations analysis practices are located in Lebanon, NH.
Contact Information:
Bill Lipfert Jr., Practice Manager
E-mail: blipfert@ltk.com
Phone: 603-448-1113 x2102 (voice)
http://www.ltk.com

Lucas Industries
North Springfield, VT
Products and Services: Composite Structures, Thermo Forming & 5-Axis Trimming
Company Summary: Lucas Industries designs and builds complete composite tool families. The master models are machined on 3x5 axis milling machines. Our C.M.M. inspection is performed using a portable Romer system. Our in-house engineering is CATIA ProEngineer and SurfCam. Lucas produces autoclave cured tools in our 5' diameter 600 degree 200 psi autoclave. Our 300 ton press and our research and development attitude create a very unique company.
Contact Information:
Kim Hackenberger
Chief Composite Engineer
E-mail: hackenberger@lucasindustries.com
Phone: 802-886-4644
http://lucasindustries.com

M2S
West Lebanon, NH
Products and Services: Medical technology
Company Summary: M2S provides technology and services to the healthcare industry to manage clinical information, reduce costs, and improve the quality of patient care. Our extensive experience in medical imaging, data management, and outcomes analysis has positioned us as the leader in providing cost-effective, innovative healthcare performance management solutions to customers. Through our PATHWAYS clinical data performance platform, we provide comprehensive tools for image and data management, patient management, clinical outcomes assessment, and research needs. This secure, cloud-based solution enables physicians, institutions, clinical trial managers, and researchers to collect, manage, analyze, and disseminate their clinical data and images to achieve optimal outcomes.
Contact Information:
Ke Zhang, Manager of Product Management
Email: kzhang@m2s.com

Last updated: Winter 2016
UPPER VALLEY BUSINESS DIRECTORY

Phone: 603-298-5509 HR ext. 7
www.m2s.com

**Makibie**
Merrimack, NH

**Products and Services:** eBusiness Consulting

**Company Summary:** Makibie is an interactive services firm that helps companies use technology to connect with customers and achieve eBusiness goals. We combine innovation, passion, insight-driven design, and robust analytic tools to help companies create rich internet applications that exceed market expectations, delight customers, and leverage organic business strengths.

**Contact Information:**
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Email: inazejnati@makibie.com
No phone
http://www.makibie.com

**Maponics**
White River Junction, VT

**Products and Services:** Mapping Services

**Company Summary:** Maponics is a true service firm, ready to work with you, not a cookie-cutter mapping company. You can either outsource your map-related projects to us or “resell” our services to your clients to increase your revenues without the typical investment in software, data, staff, and training. If you aren’t already working with one of our partners, we’d be happy to help you directly. We bring years of experience to your projects, which frees you up to do what you do well. There’s no need for you to know anything about mapping to work with us.

**Contact Information:**
Shawna Smith, Human Resource Specialist/Executive Administrator
E-mail: ssmith@maponics.com
Phone: 802-649-8500
http://www.maponics.com

**Markem-Imaje**
Keene, NH

**Products and Services:** Inkject solutions

**Company Summary:** Markem-Imaje is a trusted world manufacturer of product identification and traceability solutions, offering a full line of reliable and innovative inkjet, thermal transfer, laser, print and apply label systems and RFID-based systems. With more than 95 years of experience, Markem-Imaje delivers fully integrated solutions that enable product quality and safety, regulatory and retailer compliance, better product recalls and improved manufacturing processes.

**Contact Information:**
Ginny Houle, Senior Human Capital Business Partner
Email: apply@markem-imaje.com
Phone: 603-283-2842
www.markem-imaje.us

**Mascoma Corporation**
Lebanon, NH

**Products and Services:** Renewable fuels
Company Summary: We are a renewable fuels company that has developed innovative technology for the low-cost conversion of abundant biomass to renewable fuels and chemicals. We envision a world where renewable energy and a healthy environment are achieved by combining efficient use of sustainable resources with leading edge innovation.

Contact Information:
Kevin Wenger, HR
kwenger@lallemand.com
Phone: 603-676-3320
www.mascoma.com

MISys Inc.
Woodstock, VT
Products and Services: Manufacturing software development
Company Summary: MISys Inc. has been a leader in the manufacturing software industry for more than 25 years. The comprehensive MISys Manufacturing software integrates with the most widely used accounting programs to form best-of-breed solutions for small to medium-sized manufacturers. Software development, technical support, customer service and sales and marketing activities are all based in Woodstock, Vermont.

Contact Information:
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Email: giridhar.narayanan@misysinc.com
Phone: 802-432-1121(o)
www.misysinc.com

Mobile Medical International Corp.
St. Johnsbury, VT
Products and Services: Military and disaster readiness
Company Summary: MMIC is a diverse company offering both commercial and military/disaster readiness product lines for domestic and international markets. Today MMIC has a commercial product line offering U.S. healthcare code compliant MSUs and other healthcare delivery facilities providing on-site solutions to meet renovation, correctional healthcare, over-capacity, rural outreach, humanitarian and international needs throughout the U.S. and around the world.

Contact Information:
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Email: PTCantin@mobile-medical.com
Phone: (802) 748-2322
www.mobile-medical.com

Moto Tassinari
West Lebanon, NH
Products and Services: System manufacturer
Company Summary: Moto Tassinari is the manufacturer of the AIR4ORCE tunable intake system (four-stroke) and the VForce3 & 4 reed valve systems (two-stroke).

Contact Information:
Scott Tassinari, President
Email: tassco@aol.com
Phone: 603-298-6646
http://www.mototassinari.com
Montshire Museum of Science
Norwich, VT
Products and Services: Museum
Company Summary: The Montshire Museum of Science is an interactive natural and physical science museum for all ages.
Contact Information:
Anne Charron, Office Manager
E-mail: montshire@montshire.org
Phone: 802-649-2200
http://www.montshire.org/about/join-our-team/

Nanocomp Technologies, Inc.
Concord, NH
Products and Services: Nanotube based sheets
Company Summary: Nanocomp Technologies is the sole worldwide commercial producer of carbon nanotube based sheets, tapes and yarns—products whose strength and conductivity rival copper, aluminum, carbon fiber and composites.
Contact Information:
Janyes Lemons, Director of HR
E-mail: jlemons@nanocomptech.com
Phone: 603-442-8992 x252
http://www.nanocomptech.com

New England Electric Wire Corporation
Lisbon, NH
Products and Services: Wire manufacturing
Company Summary: New England Wire Technologies in Lisbon, NH is the primary and largest corporation in the MJM Holdings Group manufacturing all of the wire and cable sold under the New England Wire Technologies name.
Contact Information:
Bette Liveston, HR Director
Email: Bette.liveston@newenglandwire.com
Phone: 603-838-6624
www.newenglandwire.com

New England Water Environment Association
Lebanon, NH
Products and Services: Professional Association focused on Water Quality
Company Summary: The New England Water Environment Association’s (NEWEA) mission is to promote education and collaboration while advancing knowledge, innovation, and sound public policy for the protection of the water environment and our quality of life. NEWEA is a dynamic organization of over 2100 highly qualified and motivated Water and Wastewater Professionals from throughout New England, who volunteer their time, energy and expertise in order to preserve, protect and manage one of our most precious resources here in New England, our water environment.
New England Industries, Inc.
Lebanon, NH
Products and Services: Stamping
Company Summary: New England Industries provides complete, customized progressive and compound stamping with accurate and consistent performance. With over 50 years’ experience, NEI has extensive capabilities on 25 presses with up to 400-ton capacity. We design, build, and maintain the dies in-house.
Contact Information:
Amber Farnham, Payroll and Human Resources Administrator
E-mail: hr@neistamping.com
Phone: 603-448-5330 ext. 101
www.neistamping.com

New England Research, Inc.
White River Junction, VT
Products and Services: Research
Company Summary: New England Research is a research group based in Vermont. Our work is a combination of government research, reservoir characterization, geomechanics and complex core measurements. Most of our non-government work is for the oil & gas industry. We perform all core measurements and rock experiments on the lab systems we design, build and sell around the world.
Contact Information:
Peter Nelson Gale, Senior Scientist
E-mail: pgale@ner.com
Phone: 802-296-2401 x 117
http://ner.com

New Jersey Machine, Inc. (NJM/CLI)
Lebanon, NH
Products and Services: Manufacture Packaging Machinery
Company Summary: NJM/CLI is a single source packaging equipment supplier, including turnkey line integration. NJM/CLI has over 100,000 square feet of production facilities incorporating research and development, engineering, manufacturing, assembly, and testing. The company also offers parts and supplies.
Contact Information:
Jim Moretti, CFO
E-mail: jimmoretti@njmpackaging.com
Phone: 603-448-0300
http://www.njmpackaging.com

Northern Power Systems
Barre, VT
Products and Services: Wind turbines
UPPER VALLEY BUSINESS DIRECTORY

Company Summary: Northern Power Systems has over 30 years of experience developing and manufacturing advanced, innovative wind turbines. The company’s next generation wind turbine technology is based on a vastly simplified architecture that utilizes a unique combination of permanent magnet generators and direct-drive design.

Contact Information:
Gina Akley, Project Manager
E-mail: gakley@northernpower.com
Phone: 802-496-2955
www.northernpower.com

Norwich Technologies
Norwich, VT
Products and Services: Renewable energy

Company Summary: Norwich Technologies was founded in 2011 to rapidly develop and commercialize promising innovations in clean technologies. Our founders bring an exceptional combination of technical, legal, business and clean energy start-up experience.

Contact Information:
Joel Stettenheim, President
E-mail: stettenheim@norwitech.com
Phone: 802-384-1333
www.norwitech.com

Osram Sylvania
Danvers, MA

Products and Services: Lighting Solutions

Company Summary: OSRAM SYLVANIA is a leader in lighting solutions and specialty products that feature innovative design and energy saving technology. The company sells products for homes, businesses and vehicles primarily under the SYLVANIA brand name, and also under the OSRAM brand. Headquartered in Danvers, MA, OSRAM SYLVANIA is the North American operation of OSRAM GmbH, a wholly owned subsidiary of Siemens AG

Contact Information:
Fred Peterson, Engineering Director
E-mail: fred.peterson@sylvania.com
Does not take calls, go to www.sylvania.com

Pathways Consulting
Lebanon, NH

Products and Services: Civil, environmental engineering and construction

Company Summary: Pathways Consulting, LLC provides land use planning, surveying, civil and environmental engineering, and construction assistance. We strive to maintain a primary client base that includes local, state, and federal governments, institutions, industries, and commercial and residential interests.

Contact Information:
Sara Tinkham
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http://pathwaysconsult.com

Picaboo Corporation

Last updated: Winter 2016
Pike Industries
Belmont, NH
Products and Services: Not specified
Company Summary: Pike Industries operates 11 gravel pits, 8 crushing facilities, and 35 asphalt plants throughout Maine, New Hampshire and Vermont. Each state has operations that include asphalt and aggregate production, paving/installation, grinding, reclamation, and heavy highway divisions. Our aggregate facilities can produce several specification products simultaneously with production capabilities in excess of 45,000 tons per day. Our asphalt plants produce asphalt in excess of 3 million tons per year.
Contact Information:
Michelle Noble, Human Resources
E-mail: mnoble@pikeindustries.com
Phone: 603-527-5191
http://pikeindustries.com

Precision Contract Manufacturing, Inc.
Springfield, VT
Products and Services: Electronic Manufacturing Services
Company Summary: Contract Electronic manufacturing services include Printed Circuit Board Assembly with either through hole devices or surface mount components, semi-automatic and automatic insertion equipment, documented process and procedure, cable harness assembly, wire group assembly, functional testing available, warranty repair.
Contact Information:
Michael Hathaway, CEO
E-mail: mthathaway@pcmanufacturing.com
Phone: 802-885-6208 ext. 223
http://www.pcmanufacturing.com

Pro-Cut International LLC
West Lebanon, NH
Products and Services: On-Vehicle Brake Disk Lathes - OEM
Company Summary: Located in West Lebanon, NH, Pro-Cut International manufactures and markets on-vehicle brake lathes and lathe accessories for automotive and light/medium truck markets. Pro-Cut is a wholly owned subsidiary of Snap-on Inc. and operates in their Repair Systems & Information group. We are the world market leader in our segment, with 60% domestic and 40% international sales distribution. We design, assemble, market, and service from our offices in West Lebanon. Production facilities are outsourced domestically and overseas. We maximize our value by designing for the entire value chain, and through vigorous innovation and intellectual property. Persons with an interest in mechanical design, manufacturing engineering, quality engineering, software/hardware interface & ergonomics, or just an office with dogs are encouraged to contact us. We offer one paid engineering internship per term.

Contact Information:
Chris Greenwald, Chief Technical Officer
E-mail: clg@procutinternational.com
Phone: 603-298-5200 or 800-543-6618
http://www.procutinternational.com

Preferred Building Systems
Claremont, NH
Products and Services: Modular homes manufacturer
Company Summary: Preferred Building Systems is a division of LaValley Building Supply that manufactures modular homes. Our manufacturing facility opened in 2007 and we have been able to tool our production line to the demands of today’s complex housing needs. The homes we build are custom designs and energy efficient. We have been recognized as a leader in the modular industry by being progressive in design and building performance.

Contact Information:
Brian Huot, General Manager
E-mail: bhuot@preferredbuildings.com
Phone: 603-372-1050
http://www.preferredbuildings.com/

Red River Computer Co., Inc.
Claremont, NH
Products and Services: All I.T. products: computers, support hardware, software, services such as integration, installation, consulting, etc.
Company Summary: Red River Computer Company, Inc. is a worldwide provider of information technology solutions to the United States federal government, prime and sub contractors of the federal government, corporations and institutions. They deliver solutions based hardware and software products.

Contact Information:
E-mail: kim.vacca@redriver.com
Online job application: redriver.com/company/careers
Phone: 603-448-8880
http://www.redriver.com

Resource Systems Group
White River Junction, VT
Products and Services: Consulting – transportation planning, market strategy, environmental permitting & management, and custom software development
Company Summary: RSG creatively applies state-of-the-art modeling and analytics to transportation planning, market strategy, environmental management, and custom software development, helping organizations make
critical decisions with confidence. Since its founding by professors in 1986, RSG has developed a culture of academic rigor and a commitment to curiosity and excellence. RSG is a 100% ESOP (employee-owned) company and has been recognized as one of the “Best Places to Work in Vermont” since 2006. Employees enjoy excellent benefits, flexible hours, a strong commitment to a sustainable workplace and opportunities for advancement. We are an equal-opportunity/affirmative action employer.

**Contact Information:**
Joanna Pawluk, Recruiter
Email: Joanna.pawluk@rsginc.com
Phone: 802-295-4999
http://www.rsginc.com

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**Ruger Corporation**
Newport, NH
**Products and Services:** Firearms manufacturing
**Company Summary:** Sturm, Ruger & Co., Inc. is one of the nation's leading manufacturers of high-quality firearms for the commercial sporting market, and a major producer of precision steel investment castings. For almost 60 years, Ruger has been a model example of corporate and community responsibility.

**Contact Information:**
Richard Dennis, HR Generalist
E-mail: rdennis@ruger.com
Phone: 603-863-3300

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**Sarakem Corporation**
Hanover, NH
**Products and Services:** Waste broker
**Company Summary:** Sarakem Corporation provides pharmaceutical waste destruction, hazardous waste disposal, and soil disposal and recycling, as well as on-site management.

**Contact Information:**
Richard Dyroff, President
E-mail: rdyroff@sarakem.com
603-643-5720
http://sarakem.com

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**Sassafras Software**
Hanover, NH
**Products and Services:** Software development
**Company Summary:** The pioneering KeyServer® product from Sassafras has evolved over the more than 20 years since its initial release into K2 : an elegant, award winning, unified tool set for both Hardware and Software Asset Management designed for today’s complex physical, virtual, and cross-platform computing environments.

**Contact Information:**
John Tomeny, VP Business Development
Email: johnt@sassafras.com
Phone: 603-643-3351
www.sassafras.com

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**SBE, Inc.**
Barre, VT
SBE Inc.
Windsor, VT
Products and Services: Manufacturing and development
Company Summary: SBE Inc. is a leading developer and manufacturer of film capacitor solutions that provide a much higher degree of reliability, higher power density, and simpler cooling infrastructure, in demanding applications, particularly for automotive/transportation, alternative energy, military/aerospace, medical equipment and power supplies/laser.
Contact Information:
Sue Britto, Assistant to President and CEO
Phone: 802-476-4146
www.sbelectronics.com

Seldon Technologies
Windsor, VT
Products and Services: Nanotube technology
Company Summary: Seldon Technologies’ mission is to fully explore, develop, perfect and apply the amazing material properties of the carbon nanotube: large surface area, great strength, light weight, high electrical conductivity, and rapid heat transport.
Contact Information:
Ron Massucco, HR Specialist
Email: rmassucco@seldontech.com
Phone: 802-674-2444
www.seldontech.com

SERG
Thetford Center, VT
Products and Services: Energy consulting
Company Summary: SERG helps Vermont and New Hampshire homeowners and towns use less energy save money and protect the environment through education, outreach and community organizing. We help form, consult with and offer support to Town Energy Committees and educate homeowners throughout Vermont and New Hampshire.
Contact Information:
Bob Walker, Director
Email: SERG@valley.net
Phone: 802-785-4126
www.serg-info.org

SFC Engineering Partnership
Auburn, NH
Products and Services: Consulting
Company Summary: SFC Engineering Partnership, Inc., (SFC) is a multi-disciplined engineering consulting firm providing Structural Engineering, Fire Protection, Civil Engineering, Accessibility Consulting, Retaining Wall Design, and Code Review services to private, commercial, industrial and municipal clients for over eighteen years.
Contact Information:
Morgan Pare, Marketing Coordinator
Email: mpare@sfceng.com
Phone: 603-647-8700
www.sfceng.com

Siege Technologies
UPPER VALLEY BUSINESS DIRECTORY

Manchester, NH

Products and Services: Research and development
Company Summary: Siege Technologies, LLC is a privately held cyber-technology research and development company founded in 2009.

Contact Information:
April Johnson, Human Resources Manager
Email: april.johnson@siegetechnologies.com
Phone: 559-553-6614.
www.siegetechnologies.com

SignalQuest
Lebanon, NH

Products and Services: Motion Sensors and Systems Manufacturer
Company Summary: SignalQuest designs and manufactures inertial motion sensors, from simple low cost motion detectors to MEMS-based 3-axis tilt, vibration, and angle sensing systems. SignalQuest’s OEM components are used in a variety of industries and applications, including GPS tracking, satellite positioning, oil and gas exploration, and machine control.

Contact Information:
Mark Nathe
Email: mnathe@signalquest.com
Phone: 603-448-6266
http://signalquest.com

Simbex
Lebanon, NH

Products and Services: Bioengineering/Product Development
Company Summary: Simbex’s business is the development, manufacturing and marketing of innovative biofeedback devices for improving individual functional mobility and for injury prevention.

Contact Information:
Kathy Karr, Human Resources Manager
E-mail: kkarr@simbex.com
Phone: 603-448-2367
http://www.simbex.com

Sky-Skan
Nashua, NH

Products and Services: Planetarium design
Company Summary: We design and install the world’s top fulldome planetariums and visualization theaters. Our products and services range from Definiti digital fulldome theater systems to fulldome content, project management, theater design, and related hardware and software.

Contact Information:
Rob Calusdian, Director of Software Engineering
E-mail: calusdian@skyskan.com
Phone: 603-880-8500
http://skyskan.com

Smart Mobility, Inc.
UPPER VALLEY BUSINESS DIRECTORY

Norwich, VT

**Products and Services:** Transportation engineering

**Company Summary:** Smart Mobility, Inc. offers customized services in the computer modeling and analysis of land use and transportation systems, and developing alternative conceptual designs to meet transportation needs.

**Contact Information:**
Norman Marshall (Thayer (MS): ’82), Principal
E-mail: nmarshall@smartmobility.com
Phone: 802-649-5422
www.smartmobility.com

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**Snomatic Controls and Engineering**
Lyme, NH

**Products and Services:** Snowmaking systems consulting, industrial control systems

**Company Summary:** Consulting mechanical and civil engineers in ski industry, PC- and PLC-based automation and control in ski industry and other industrial applications.

**Contact Information:**
Green Mountain Building
E-mail: info@snomatic.com
Phone: 603-795-2900
http://www.snomatic.com

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**Solaflect**
Norwich, VT

**Products and Services:** Solar energy

**Company Summary:** After years of bench and field-testing, the company has developed a proprietary, patent-pending, new and disruptive front-end system for the generation of Concentrated Solar Energy that so significantly reduces capital costs that it makes solar energy production economically viable - today - without subsidies.

**Contact Information:**
Dan Schneider (D: ’07) and Nate Hine (TH ’80)
E-mail: Dschneider@solaflect.com and Nhine@solaflect.com
Phone: (802) 281-4284
http://solaflect.com

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**Sound Innovations, Inc.**
White River Junction, VT

**Products and Services:** Sound technology

**Company Summary:** Sound Innovations’ mission is to significantly improve audio listening, communication, and human comfort in noisy environments with advanced in-ear headsets that utilize leading edge technology.

**Contact Information:**
Chris Pearson (D: ’03), President
E-mail: cpearson@sound-innovations.net
Phone: 802-280-3020
http://www.sound-innovations.net

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**Stantec Consulting**
Multiple Locations (primary: South Burlington, VT)
UPPER VALLEY BUSINESS DIRECTORY

Products and Services: In addition to Engineering, specializes in planning, architecture, interior design, landscape architecture, surveying, environmental sciences, project management, and project economics

Company Summary: We’re active members of the communities we serve. That’s why at Stantec, we always design with community in mind. The Stantec community unites more than 14,000 employees working in over 230 locations. Our work—professional consulting in planning, engineering, architecture, interior design, landscape architecture, surveying, environmental sciences, project management, and project economics—begins at the intersection of community, creativity, and client relationships.

Contact Information:
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www.stantec.com
Lyndi Q. Lachance, Human Resources Consultant
Email: Lyndi.Lachace@Stantec.com
Cell: 207-807-3097
http://www.stantec.com/

Stonyfield
Londonberry, NH

Products and Services: Organic food and farming

Company Summary: Stonyfield is an organic yogurt company established in 1983. Committed to healthy food, healthy people, a healthy planet and health business, our organic business helps to support hundreds of family farms and keep over 200,000 agricultural acres free of persistent pesticides and other chemicals commonly used on nonorganic farms and known to contaminate soil, drinking water, air and food.

Contact Information:
Marie Spinale, Human Resources Generalist
Phone: 603-437-4040
www.stonyfield.com

Superior Technical Ceramics Corp.
Saint Albans, VT

Products and Services: Materials

Company Summary: STC has been recognized as a market leading company in the material area since its start in 1898. Our commitment to materials development and continuous improvement set us apart from most of our competition. STC has complete in-house capabilities to assist with the design, engineering, tooling, and manufacturing of technical ceramics to customer requirements. Superior Technical Ceramics invests in state-of-the-art equipment and in highly skilled, knowledgeable employees to produce the industry’s best components.

Contact Information:
Dean E. Haller, Manager, Organizational Development
Email: dhaller@ceramics.net
Phone: (802) 527-7726 x279
www.ceramics.net

SustainX
West Lebanon, NH

Products and Services: Energy storage

Company Summary: SustainX is a leading global provider of grid-scale energy storage solutions for supporting a cleaner and more efficient electric grid.
**Student Conservation Association**  
Charlestown, NH  
**Products and Services:** Conservation/Environment  
**Company Summary:** The Student Conservation Association (SCA) is America’s conservation corps. Our members protect and restore national parks, marine sanctuaries, cultural landmarks and community green spaces in all 50 states.  
**Contact Information:**  
Cynthia Bevacqua, Placement Coordinator  
Email: cbevacqua@thesca.org  
P: 603-504-3216  
www.theSCA.org

**Sylvan Advantage LLC**  
White River Junction, VT  
**Products and Services:** Custom database development and general consulting  
**Company Summary:** Sylvan Advantage is an innovative, strategic and results-oriented distributor of industry-leading Sportstec video analysis and management software. We serve the professional, college and amateur sports communities as well as non-sports communities such as education, health care and business. As the USA’s largest authorized distributor of SportsCode, Gamebreaker and StudioCode advanced services and solutions, Sylvan Advantage offers software and services that address the unique, complex and demanding requirements for assessing physical performance and professional development.  
**Contact Information:**  
Richard Akerboom (D: ‘80, Thayer (BE): ‘82, Thayer (ME): ‘85)  
E-mail: boomer@sylvanadvantage.com  
Phone: 802-291-6115  
http://www.sylvanadvantage.com

**TechLok**  
Manchester, NH  
**Products and Services:** Laptop security  
**Company Summary:** TechLok is an early stage tech startup that will transform laptop security. TechLok provides the security of icloud without the need for an Internet connection. By pairing your phone with your laptop and incorporating both proximity and location, TechLok provides a comprehensive solution for securing both devices and data. It is adaptive, automated, and smart, making it easy to incorporate best practices for yourself or within your organization.  
**Contact Information:**  
Andrew Richards, CEO  
Email: andrew@techlok.com  
Phone: 603-657-9045  
www.techlok.com
Tecnica USA
West Lebanon, NH
**Products and Services:** Ski manufacturer
**Company Summary:** Wholesale distributor of ski boots, in-line skates and outdoor footwear.
**Contact Information:**
Leslie Baker-Brown, Director of Marketing
Phone: 603-298-8032
www.tecnicausa.com

TEPP LLC
Salem, NH and North Andover, MA
**Products and Services:** Transportation Engineering
**Company Summary:** TEPP LLC provides a full range of effective transportation engineering, planning and policy services for its clients. Since 1991, TEPP LLC has enjoyed many long-term relationships. Teams include various levels of government, land developers, institutions, civil/site engineers, architects, surveyors, attorneys and community organizations.
**Contact Information:**
Kim Eric Hazarvartian, Ph.D., P.E., PTOE, Principal
Email: keh@teppllc.com
Phone: (603) 212-9133
www.teppllc.com

Tertl Studios LLC
Montpelier, VT
**Products and Services:**
**Company Summary:** Tertl is the serious tool for kids and other creative thinkers. It makes math and computing easier to learn by making them more straightforward to do and apply.
**Contact Information:**
Gayle Gosselin, Administrator
Email: gayle@tertl.com
Phone: (802) 223-2399
www.tertl.com

Timken Aerospace
Lebanon, NH
**Products and Services:** Aerospace technology
**Company Summary:** Timken provides a wide range of aerospace solutions encompassing precision bearings, reliable replacement parts, comprehensive engine and component overhaul services and high-performance alloy steels for aerospace applications.
**Contact Information:**
Melanie Huston, Human Resources Manager
Email: Melanie.Huston@timken.com
Phone: 603-448-3000
www.timken.com

Turmoil, Inc.
West Swanzey, NH
UPPER VALLEY BUSINESS DIRECTORY

Products and Services: Cooling manufacturing
Company Summary: Turmoil is a US manufacturer of industrial liquid chillers and machine tool cooling is our specialty. We are completely familiar with the challenges of achieving precise temperature control while minimizing downtime in a harsh industrial environment. For many years, Turmoil coolers have set the standard for quality and reliability.

Contact Information:
Ray Anderson, President and Owner
Email: randerson@turmoilcoolers.com
Phone: 603-352-0053
www.turmoilcoolers.com

U.S. Army Cold Regions Research and Engineering Laboratory (USACRREL)
Hanover, NH
Products and Services: Cold regions scientific and engineering research
Company Summary: The U.S Army Cold Regions Research and Engineering Laboratory (CRREL) is a research and engineering facility located in Hanover, New Hampshire, with project offices in Fairbanks and Anchorage, Alaska. We are one of seven labs in the Engineer Research and Development Center (ERDC), an arm of the U.S. Army Corps of Engineers (USACE). Our mission is to gain knowledge of cold regions through scientific and engineering research and to put that knowledge to work for the Nation, including the Department of Defense (DOD), the Army, and the Corps of Engineers.

Contact Information:
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E-mail: susan.f.koh@usace.army.mil
Phone: 603-646-4100
http://www.usace.army.mil/Pages/default.aspx

Upper Valley Land Trust
Hanover, NH
Products and Services: Non-profit land conservation
Company Summary: The Upper Valley Land Trust is a non-profit organization supported by over 1,000 members who share the belief that conserving our region’s rural landscapes and wild places is essential to maintaining the health and vitality of our communities and the special quality of life the Upper Valley offers.

Contact Information:
Jason Berard and Douglas Brown
Email: jason.berard@uvlt.org or Doug at douglas.brown@uvlt.org.
Phone: 603-643-6626
http://uvlt.org

Vermont Agency of Transportation
Montpelier, VT
Products and Services: Transportation
Company Summary: The Vermont Agency of Transportation's mission is to provide for the safe movement of people and goods in a reliable, cost effective and environmentally responsible manner.

Contact Information:
Human Resources
Phone: 802-828-2625
http://vtrans.vermont.gov

Vermont Institute of Natural Science
Montpelier, VT

Products and Services: Environmental Education

Company Summary: The Vermont Institute of Natural Science (VINS) is a non-profit environmental education organization. Its mission is to motivate individuals and communities to care for the environment through education, research, and avian wildlife rehabilitation.

Contact Information:
Chris A. Collier, Nature Center Programs Manager
Email: ccollier@vinsweb.org
Phone: 802-359-5000
www.vinsweb.org

Vermont Machine Tool/Bryant Grinder
Springfield, VT

Products and Services: Tool Manufacture

Company Summary: Vermont Machine Tool / Bryant Grinder is an OEM and remanufacturer of machine tools used in the automotive, aerospace, bearing, medical equipment and heavy equipment industries.

Contact Information:
Leslie Kanerva, Human Resources Manager
E-mail: lkanerva@vermontmachinetool.com
Phone: 802-885-5161
http://www.bryantgrinder.com

Warner Power LLC
Warner, NH

Products and Services: Manufacturing

Company Summary: Warner Power designs, engineers and manufactures customized industrial dry type transformers, (including natural convection, forced air and water-cooled units), power conversion systems, including power supplies, chokes, filters and reactors for industry. State of the art electronic ballasts and ignitors are used to power high performance arc lamps.

Contact Information:
MaryAnn Burout, Vice President of Human Resources
E-mail: mburout@warnerpower.com
Phone: 603-456-3111
http://www.warnerpower.com/

Weidmann Electrical Technology
St. Johnsbury, VT

Products and Services: Manufacturing

Company Summary: Weidmann is the global leader in electrical insulation for transformer manufacturers and transformer users. Our core competence is the development and production of tailor-made solutions for high-temperature applications and cellulose based insulation systems.

Contact Information:
Jason Phelps, HR Manager
Email: jason.phelps@wicor.com
Phone: 802-751-3402
www.weidmann-electrical.com

White River Technologies
Warner, NH
Products and Services: Research and Development

Company Summary: White River Technologies, Inc. is a small business focused on research & development, testing, and evaluation of geophysical sensor technologies for defense, environmental, and energy applications.

Contact Information:
Erik Russel, Project Manager
Email: russell@whiterivertech.com
Phone: 541-552-5142
www.whiterivertech.com